

# PATH604 Mobilizing for Evangelistic Ministry

FALL 2022

*Ricardo Norton (DMin; PhD)*

This course is designed for pastors who are interested in mobilizing church member for evangelism. The course prepares participants in the theology and practice of ministry and shares practical principles to share the gospel successfully

## CLASS & CONTACT INFORMATION

<b>Class location:</b>	<a href="#">Northern New England Conf.: 479 Main St, Westbrook, ME</a>
<b>Class meeting dates:</b>	November 6-10, 2022
<b>Class meeting times:</b>	Sun—6-9:30 pm; Mon-Thur-8am to 6pm (lunch 12:30-1:30pm).
<b>Course Website:</b>	<a href="#">LearningHub</a>
<b>Instructor Tel.:</b>	(269) 471-8318
<b>Instructor Email:</b>	<a href="mailto:ricardo@andrews.edu">ricardo@andrews.edu</a>
<b>Office location:</b>	Seminary 233
<b>Office hours:</b>	By appointment

## BULLETIN DESCRIPTION OF COURSE

“Examination of how the equipping pastor mobilizes the church for evangelistic ministry. Different models of ministry approaches are reviewed within a strategic framework taking into account community needs and members' giftedness in creating a missional strategy.”

## PROGRAM & COURSE LEARNING OUTCOMES

This degree program seeks to help you achieve the **Program Learning Outcomes** basic to your chosen profession. The Learning Outcome primarily addressed in MAPM Program are:

1. Deliver effective biblically-based sermons.
2. Demonstrate proper biblical interpretation skills.
3. Understand the historical-theological development of the Adventist Church.
4. Capable of training church members for evangelism.
5. Demonstrate an understanding of how to empower church members for leadership.
6. Capable of reaching specific social groups.

The following **Course Learning Outcomes** contribute to the overall Program Learning Outcomes by identifying the key learnings to be achieved by diligent work in **this course**:

- 4—Capable of training church members for evangelism.
- 6—Capable of reaching specific social groups.

## COURSE OVERVIEW

Course topics and assignments have been selected to contribute to learning and evaluating these Course Learning Outcomes (CLOs) as follows:

Date	Topic	Assignment Due	CLOs Addressed
11/4/22	<ul style="list-style-type: none"> <li>• Reading report due today</li> </ul>	<ul style="list-style-type: none"> <li>• <b>30 hours</b> from the required books below— Prior to the intensive (<b>30 points</b> of the final grade). <i><b>Six-point deduction</b></i> for late submission of reading assignments. <a href="#">LearningHub</a> <b>Before sunset.</b></li> </ul>	CLO 4 & 6
11/6/22	<ul style="list-style-type: none"> <li>• Knowing each other</li> <li>• Syllabus review</li> <li>• Course introduction</li> <li>• Formation of small groups for collective learning sessions</li> <li>• Selection of topics for small group investigation</li> </ul>	<i>Devotional.</i> Small group discussions and collaborative learning sessions on the subjects selected by students to investigate	CLO 4
11/7/22	<ul style="list-style-type: none"> <li>• Foundations for lay member mobilization</li> <li>• Gospel theology and contextualization</li> <li>• Mobilization and the redemption of the cities</li> </ul>	<i>Devotional.</i> Small group discussions and collaborative learning sessions on the subjects selected by students the first day of class	CLO 6
11/08/22	<b>Mobilization strategy for Evangelism</b> <ul style="list-style-type: none"> <li>• Penetration</li> <li>• Attraction</li> <li>• Proclamation</li> <li>• Persuasion</li> <li>• Assimilation</li> <li>• Retention</li> <li>• Education</li> </ul>	<i>Devotional.</i> Small group discussions and collaborative learning sessions on the subjects selected by students the first day of class	CLO 4
11/9/22	<b>Mobilization models</b> <ul style="list-style-type: none"> <li>• Personal evangelism</li> <li>• Public evangelism</li> </ul>	<i>Devotional.</i> Small group discussions and collaborative learning sessions on the subjects	CLO 4 & 6

Date	Topic	Assignment Due	CLOs Addressed
	<ul style="list-style-type: none"> <li>• Small groups</li> <li>• G12—César Castellanos</li> <li>• Church planting</li> <li>• Rick Warren—Baseball Model</li> </ul>	selected by students the first day of class	
11/10/22	<ul style="list-style-type: none"> <li>• Mobilization and discipleship</li> <li>• <b>Group Presentations</b></li> <li>• Small groups formed during the first day of class will have 30-minute presentations today</li> <li>• Topic presentations will focus on: <b>1)</b> Theological foundations, <b>2)</b> literature on the topic, <b>3)</b> practical insights for ministry.</li> </ul>	<ul style="list-style-type: none"> <li>• Discussions and questions will be fostered after each group presentation</li> <li>• Professor will grade presentations based on content, investigation, and quality of the PP slides (<b>10 points</b> of the final grade).</li> </ul>	CLO 4 & 6
2/6/23		<b>Final project is due today (February 6, 2023).</b> By midnight, this day, students should post in the <i>LearningHub</i> a <b>20-page</b> electronic <b>MSW</b> document with the final project. Project will be graded according to the rubric included in this syllabus ( <b>60 points</b> of the final grade).	
3/6/23		Late final-assignment submission receives no more than a <b>B</b> by midnight on this day ( <b>March 6, 2023</b> ).	
4/6/23		Late final-assignment submission receives no more than a <b>C</b> by midnight on this day ( <b>April 6, 2023</b> ).	
4/27/23		<b>172 days from the first day of class.</b> Students who have not completed all intensive requirements by <b>April 27, 2023</b> will receive a <b>F</b> . This grade will negatively affect the overall GPA of the student, will stain the student's academic record, and may impede the pursue of post-graduate education.	

## ATTENDANCE

Regular attendance is required at all classes and other academic appointments. When the total number of absences exceeds 10% of the total course appointments, the teacher may assign a failing grade. Merely being absent from campus does not exempt the student from this policy. Absences recorded because of late registration, suspension, and early/late vacation leaves are not excused. The class work missed may be made up only if the teacher allows. Three tardies are equal to one absence.

## COURSE MATERIALS

### **Read 30 hours from the from at least two of the following books**

- Johnson, Thomas P. *Mobilizing a Great Commission Church for Harvest*. Eugene, OR Wipf & Stock Publishing, 2011. (210 pp).
- Keller, Timothy. *Center Church: Doing Balanced, Gospel-Centered Ministry in your City*. Grand Rapids, MI: Zondervan, 2012. (395 pp).
- Mallory, Sue. *The Equipping Church: Serving Together to Transform Lives*. Grand Rapids, MI: Zondervan, 2001. (2002 pp).
- Norton, Ricardo. *Evangelism: Principles and Practice*. Berrien Springs MI: Kerigma Publications—Lithotech, Andrews University, 2005. (179 pp).
- Reid, Alvin. *Evangelism Handbook: Biblical, Spiritual, Intentional, Missional*. Nashville, TN: BH Publishing, 2009. (466 pp). (238 pp).
- Roxburgh, Allan; Romanuk, Fred. *The Missional Leader: Equipping your Church to Reach a Changing World*. San Francisco, CA: Jossey-Bass, 2006. (219 pp).
- Wimberly, John W. *Mobilizing Congregations: How Teams Can Motivate Members and Get Things Done*. Lanham, MD: Rowman & Littlefield, 2015. (109 pp).

### **Books in Spanish**

- Norton, Ricardo. *Cómo alcanzar al mundo de hoy*. Nampa, Idaho: Pacific Press Publishing Association, 2010.
- Norton, Ricardo. *El camino de la salvación: Los cinco principios de La Reforma*. Nampa, Idaho: Pacific Press Publishing Association, 2017.
- Norton, Ricardo. *Fe para compartir*. Nampa, Idaho: Pacific Press Publishing Association, 2019.
- Norton, R. *La persuasión Cristiana: El arte de ganar almas*. Buenos Aires, Argentina: Asociación Casa Editora Sudamericana, 2010.
- Norton, Ricardo. *Testificación Personal*. Doral, FL: Inter-American Division Publishing Association, 2022.
- White, Elena G. *La evangelización de las ciudades*. Doral, FL: APIA, 2012

## TIME EXPECTATIONS FOR THE COURSE

### **US Credit-Hour Regulations**

For every semester credit, the Andrews University credit hour definition requires that:

- **Courses for academic masters' (e.g. MAPM)] degree** include 15 instructor contact hours, and 45 hours of independent learning activities per credit.

**The calculation of hours is based on the study skills of the average well-prepared graduate student.** Students weak in these skills: 1) may require more time and should consider taking fewer classes each semester; and 2) can find skill development assistance through the Seminary Study and Research Skills Colloquia, the AU Writing Center, and AU Student Success office.

In order to achieve the outcomes of this course, learning time will be distributed as follows:

		<b>Professional Masters' Programs</b>	
		2 Credits	3 Credits
<b>Instructor Contact Hours</b>	<b>Face to Face Instructional Time</b>		<b>45 hrs</b>
<b>Independent Learning Activities</b>	<b>Name of Assignment #1 Pre-Intensive Reading</b>		<b>30 hrs</b>
	<b>Name of Assignment #2 20-page project/paper</b>		<b>60 hrs</b>
<b>Total Hours:</b>			<b>135 hrs</b>

## GUIDELINES FOR COURSE ASSIGNMENTS

Grades are based on the independent learning activities below which provide practice toward, and assessment of, the learning outcomes of this course. The grade weighting for each assignment is provided in the right-hand column. Specific due dates are given in the Course Overview above.

<b>Assignment Description</b>	<b>Weighting</b>
<i>Pre-Intensive reading report.</i> <b>30 hours</b> from the required books above—Report due <b>November 4, 2022, before sundown</b> —two days prior to the beginning of the intensive. The report consists of one page with the following information: 1) Name of the student,	<b>30 points</b>

2) number of hours read, and 3) Author and titles of books from which the student invested her/his 30 reading hours—two books minimum. <b>Six points deduction</b> to all reading-reports submitted late..	
<b>Small-group presentation</b> during the last day of classes. The professor will grade the 30-minute presentation based on 1) content, 2) investigation, and 3) quality of the PP slides.	<b>10 points</b>
<p><b>Final paper/project—20 pages.</b> The topic for the project must deal with issues associated to the contents of the course and must be approved by the professor. Student must select and submit to the professor an outline of the project during the intensive.</p> <ul style="list-style-type: none"> <li>• The paper/project will need the following sections: 1) Title page. 2) Table of Contents. 3) Introduction. 4) <b>Chapter 1—Biblical and theological foundations for church growth or mobilizing church members</b>—include EGW writings. 5) <b>Chapter 2—Church growth or equipping member in current literature</b>—minimum of 20 authors—EGW counts as one author. 6) <b>Chapter 3—Practical insights for church growth or mobilizing church members for ministry.</b> 7) Conclusion. 8) Bibliography—Only sources used for the research.</li> <li>• This report should follow <i>AU Standards for Written work</i>: (<a href="http://www.andrews.edu/GRAD/style.html">http://www.andrews.edu/GRAD/style.html</a>).</li> <li>• This project must be submitted by <b>February 6, 2023</b> and will be graded according to the rubric that appears at the end of this syllabus.</li> <li>• Late submission will be penalized based on the stipulations indicated in the previous table.</li> <li>• <b>Note:</b> The final report must be submitted through our Learning Hub in <b>ONE MSW file</b>.</li> </ul>	<b>60 points</b>
<b>Total points</b>	<b>100 points</b>

**Note.** In order to make grading fair for everyone, grades will be assigned on the basis of the above requirements alone. No individual arrangements will be made for those requesting last minute grade adjustment or extra credit.

### **Submission of Assignments**

Assignments are to be turned in on Learning Hub before the dates indicated in the Course Overview--Above.

### **Late Submissions**

Because student assignments are an essential part of class activities, assignments turned in after the time they are due will be worth a maximum of 50 of possible points%--for this course, see penalties posted on the **Course Overview Table**. Any requests for extra time on an assignment must be made in advance with the professor. Such requests should be a rarity and should be accompanied by a valid reason why the work could not be done by the date due.

## ABOUT YOUR INSTRUCTOR

**Ricardo Norton** (DMin, PhD) has taught at the Seventh-day Theological Seminary since 1996 and is the founder of a worldwide lay training program (SAL—Lay Adventist Seminary), with more than 8,000 students in 18 countries. He currently directs a MAPM Hispanic Track Program and coordinates three DMin cohorts. His lectures and writings carry the weight of serious investigation and the practical knowledge that 44 years of teaching and ministerial experience confer. He travels extensively in the U.S. and abroad, teaching pastors and lay leaders how to make their churches grow.

## OTHER COURSE-RELATED POLICIES

### **Academic Integrity**

The Seminary expects its students to exhibit rigorous moral integrity appropriate to ministry leaders representing Jesus Christ. Complete honesty in academic matters is a vital component of such integrity. Any breach of academic integrity in this class is subject to discipline. Consequences may include receipt of a reduced or failing grade, suspension or dismissal from the course, suspension or dismissal from the program, expulsion from the university, or degree cancellation. Disciplinary action may be retroactive if academic dishonesty becomes apparent after the student leaves the course, program or university. A record of academic integrity violations is maintained by the University Student Academic Integrity Council. Repeated and/or flagrant offenses will be referred to an Academic Integrity Panel for recommendations on further penalties.

Academic Dishonesty includes:

- Plagiarism in which one fails to give credit every time use is made of another person's ideas or exact words, whether in a formal paper or in submitted notes or assignments. Credit is to be given by use of:
  - Correctly designed and inserted footnotes each time one makes use of another individual's research and/or ideas; and
  - Quotation marks placed around any exact phrases or sentences (3 or more words) taken from the text or speech of another individual.
- Presenting another's work as one's own (e.g., placement exams, homework assignments);
- Using materials during a quiz or examination other than those explicitly allowed by the teacher or program;
- Stealing, accepting, or studying from stolen quizzes or examination materials;
- Copying from another student during a regular or take-home test or quiz;
- Assisting another in acts of academic dishonesty
- Submitting the same work or major portions thereof, without permission from the instructors, to satisfy the requirements of more than one course.

For additional details see: [https://www.andrews.edu/academics/academic\\_integrity.html](https://www.andrews.edu/academics/academic_integrity.html)

### **Academic Accommodations**

If you qualify for accommodation under the American Disabilities Act, please see contact Student Success in Nethery Hall 100 ([disabilities@andrews.edu](mailto:disabilities@andrews.edu) or 269-471-6096) as soon as possible so that accommodations can be arranged.

### Use of Electronics

No recording or streaming is permitted in seminary courses.

Courtesy, respect, and professionalism dictate that laptops and cell phones are to be used only for class-related activities during class time.

### Communications and Updates

Email is the official form of communication at Andrews University. Students are responsible for checking their Andrews University e-mail, Moodle, and iVue alerts regularly.

### LearningHub Access

Andrews University Learning Hub hosts this course online. Your Learning Hub username and password are the same as your Andrews username and password. Use the following contact information if you need technical assistance at any time during the course, or to report a problem with Learning Hub.

Username and password assistance	<a href="mailto:helpdesk@andrews.edu">helpdesk@andrews.edu</a>	(269) 471-6016
Technical assistance with Learning Hub	<a href="mailto:dilit@andrews.edu">dilit@andrews.edu</a>	(269) 471-3960
Technical assistance with your Andrews account	<a href="http://andrews.edu/hdchat/chat.php">http://andrews.edu/hdchat/chat.php</a>	

### Emergency Protocol

Andrews University takes the safety of its student seriously. Signs identifying emergency protocol are posted throughout buildings. Instructors will provide guidance and direction to students in the classroom in the event of an emergency affecting that specific location. It is important that you follow these instructions and stay with your instructor during any evacuation or sheltering emergency.

*Please Note: The instructor reserves the right to revise the syllabus, with the consensus of the class, at any time during the semester for the benefit of the learning process. The up-to-date Course Description for this course may be found at [www.learninghub.andrews.edu](http://www.learninghub.andrews.edu).*

## APPENDIX 1: INTERPRETING LETTER GRADES

### Letter Grades and Percentages

95-100%	<b>A</b>	80-84%	<b>B</b>	65-69%	<b>C</b>
90-94%	<b>A-</b>	75-79%	<b>B-</b>	60-64%	<b>C-</b>
85-89%	<b>B+</b>	70-74%	<b>C+</b>	55-59%	<b>D</b>
				58-Below	<b>F</b>



### ***THE B GRADE***

The B grade is a sign that you have competently fulfilled all of the requirements stipulated for an assessment or competency evaluation. It is a very good grade and demonstrates a high level of the knowledge, insight, critical competence and professional presentation standards essential for an individual wishing to pursue a career as a professional leader in ministry.

### ***THE A GRADE***

An A grade is given only when a student not only fulfills the criteria for a B grade, but in doing so demonstrates an advanced academic aptitude for content knowledge, critique, synthesis and independent insight, while exhibiting highly developed communication skills and professional publication standards that would allow them to pursue a highly competitive academic career.

### ***THE C GRADE***

The C grade differs only from a B grade in that the traits outlined in the B grade above are not consistently applied. However, with diligence and by applying feedback from your lecturer, the academic process can provide opportunity for a student to improve their consistency, and hence, their grade.

### ***THE D GRADE***

The D grade points to a limited level of knowledge, insight, and critique, as well as to inadequate quality of written work. This may be because of a lack of time management on the part of the student, difficulty grasping the concepts being taught, use of English as a second language, or a personal issue that is affecting one's concentration and motivation levels. Again, with diligence, applying feedback from your lecturer, and seeking services offered by the University like the writing lab or the counseling center, the academic process can provide an opportunity for a student to significantly improve their performance.

### ***THE F GRADE***

A failing grade is given when very limited or no demonstrable competency has been observed or when the final assignment is not submitted within the dates indicated in the Course Overview Table.

**ASSIGNMENT RUBRIC**

**Rubric for Assessing Project Plans**

Student \_\_\_\_\_

Criteria	(5) Exceptional	(4) Proficient	(3) Satisfactory	(2) Emerging	(1) Unsatisfactory	Score
<b>Title Page</b>	Includes: 1) institution’s name, 2) title, 3) name of the course, 4) course period, 5) name of the student, 6) date submitted, 7) follows AU Standards for Written work (AUSWW). Has no errors	Misses 1 of the 7 components	Misses 2 of the 7 components	Misses 3 components	Misses more than 3 components	
<b>Introduction</b>	The introduction is engaging, states the main topic and purpose of the paper, and previews the structure of the paper	Introduction states the main topic and purpose of the paper and previews its structure	States the main topic and purpose of the paper, but does not adequately preview its structure	The introduction states the main topic but lacks a purpose and a preview of its structure	There is no clear introduction or main topic and the structure of the paper is missing	
<b>Project Description</b>	Project is described in detail. Protocols to be followed are presented. Specific aspects of the organization, implementation, and evaluation are offered. Meets paper length requirements	Project is well described. Some details regarding protocols, organization, implementation, and evaluation of the project are missing. Meets length	Project is satisfactorily described and meets paper length	Project is poorly described and does not meet number of pages.	The report misses entire sections of the project description. Does not meet paper length.	
<b>Organization</b>	Report provides a table of contents, and is organized using different subhead levels, following AUSWW. Subheadings are exceptionally well-worded and reflect upon the main subject. Exceeds all organizational specifications stated in the syllabus	Table of contents and subheading levels follow AUSWW Standards. Subtitles reflects upon the subject, but wording can be improved.	Paper provides a table of contents and is organized using different subheading level. However, does not follow AU standards of written work	Paper provides first level headings, but headings do not clearly reflect upon the subject. No table of contents. Does not follow all specifications stated in the syllabus and AUSWW	Does not provide a table of contents and is not divided under headings and subheadings. Does not follow organizational specifications stated in the syllabus and AUSWW	
<b>Format/Style</b>	All texts and references follow specifications from AUSWW. Syntax and semantics are outstanding. Models language and	Consistently follows AUSWW with minor flaws. Syntax and semantics are very good. No major errors in style	Consistently follows all AUSWW format. Syntax and semantics are good. Few errors in style	Inconsistently follows some AUSWW. Syntax and semantics are poor	Does not follow AUSWW. Syntax and semantics are deficient	

	style. No errors in punctuation, spelling, and sentence formation					
<b>Conclusion</b>	Conclusion is engaging and provides an outstanding overview of the project and personal reflections on projected implementation. Exceeds expectations	Conclusion restates the purpose, gives a good summary, and provides personal opinions about the outcome	Conclusion restates the purpose and satisfactorily summarizes results Lacks personal reflection on projected implementation	Conclusion attempts to summarize the thrust of the project, but is ambiguous. Lacks personal reflection	Conclusion fails to summarize and to express personal reflection on the project	

